



**CSP 25-023 Airport Security Fencing**  
City's Purchasing Representative: Barbara Coleman  
(830) 221-4389, [BColeman@nbtexas.org](mailto:BColeman@nbtexas.org)

**PROPOSAL OPENING**  
April 8, 2025, 3:00 P.M. (CDT)

Number of Proposals Received: **9**

Respondents and Proposed Amount:

Contractor	Total Costs
A1	<b>\$2,056,045.00</b>
American Fence Company	<b>\$1,322,495.00</b>
CLAW	<b>\$1,326,334.00</b>
Delta Specialty Contractors	<b>\$1,694,310.00</b>
Don Jackson Construction	<b>\$1,910,982.00</b>
Franchise Maintenance Organization	<b>\$2,082,834.00</b>
Kustom Fence	<b>\$1,523,781.10</b>
Robinson Fence	<b>\$2,072,100.00</b>
Salas Service Group/dba Aztec Fence & Ornamental Iron	<b>\$1,888,675.00</b>

This project is a competitive sealed proposal and will use the following evaluation criteria:

Score	Description
70	<b>Cost Proposal Price</b>
20	<b>Experience and Qualifications</b>
10	<b>Proposed Project Timelines</b>